



# Client Perspective

A company's client list is a powerful indication of the quality of that company's services. At Signature, we are proud of our client roster. The list includes all types of companies from virtually every type of industry. For example, companies in banking and financial services, aerospace, higher education, transportation, hospitality/travel and leisure, electronics, government, technology, medical and pharmaceuticals, automotive, and manufacturing all rely on Signature for their needs.

## Here's just a sampling:

AAA	Gillette Corporation
Alcoa	GMAC
Barnes & Noble	Kemper National Insurance
Bristol Meyers Squibb	KPMG Peat Marwick
Circuit City	Wachovia Bank
CSX World Terminals	

As proud as we are of our client list, we are pleased to share what our customers have to say with you:

*"Signature Consultants proactively works with both our staff and their contractors to promote a positive environment and facilitate timely resource management. Signature extends its services further by providing technology expertise in hard-to-find skills areas. Signature goes the extra mile and is an outstanding partner in providing technical staffing solutions.*

**Ken D.**  
Director of Information Technology  
CSX World Terminals

*"Signature Consultants consistently provides qualified resources in a very timely and cost effective manner. The relationship they have built, combined*

*with the understanding of our business, helps us meet project deadlines and our deliverables. The great service and flexibility we receive from our Account Manager is what sets Signature apart from their competitors."*

**Sheila R.**  
Director of IT, Corporate Development and Support  
AutoNation

*"Signature Consultants provides the resources that have the right combination of technical, leadership, communication, training and experience necessary to complete the initiatives for our project. Signature's Account Manager is respected for having a 'knack' for finding the right types of skills for our unique requirements."*

**Manager, Information Technology**  
Delta Dental

*"Signature has been providing SUN Microsystems with resources since March of 2000. Signature's Account Managers and Resource Managers are responsive, professional, hard working and will do whatever it takes to get the job done."*

**Mickey G.**  
Manager – Professional Services  
Sun Microsystems, Inc.

*"The ability of our suppliers regarding the identification, recruitment, placement and retention of IT professionals has been a key component in the working relationships we have created with all our suppliers. Signature's performance against these components is evidenced by sustained growth over their tenure with First Union/Wachovia."*

**Enterprise Vendor Management**  
Wachovia Bank