

# The Signature Process



## Our Signature Takes Time

Right from the start, you will see that we do things a little differently at Signature.

When engaging a client, the first thing we want to do is get to know you. Many firms can take your order over the phone and say they will find someone to adequately fill your needs. But they don't.

**Our process works, and we can prove it. When we send candidates to our clients, we average fewer than four resumes, and fewer than two interviews, to find the perfect match. A few extra minutes with us at the onset saves you hours in the end.**

At Signature we take the time to get to know your business. It is the only way to ensure that we meet your needs perfectly. Our experienced representatives invest the time to work with you and understand your requirements and your business. Investing in this mutually beneficial relationship up front saves time and money down the road.

How? Building the relationship allows us to get beyond "buzzwords" and to achieve a real understanding of your needs. This enables us to qualify and submit the right candidates to you.

We like to think of it like this: Give us five minutes and we won't know you any better than any other company. Give us fifteen minutes of your time and we

will fully understand your needs. Invest in a relationship with us and we will get you the **Signature Consultant**.

## Your Time Will Be Well Spent

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- Needs Assessment
- In-house Interviews
- Technical Testing
- Prequalified Submission
- Personal Interviews

## The Bull's Eye Approach

At Signature Consultants, we have established relationships with thousands of highly skilled professionals in your market and across the country.

When the time comes to place one of our people with your company, we work with the Bull's Eye approach. We precisely define your need, using our technical personnel to help you identify your job requirements. Utilizing our pool of resources, we will find the professionals that can fit your needs perfectly. Further, we draw on our consultants to provide us with referrals on other professionals who would help to augment the Signature team.

Regardless of where we source your consultant, our reach allows us to identify the perfect person for your needs. And, since you'll be getting a Signature Consultant, you know you will be able to trust the quality of the work every time.